

FAC64
CATEGORY 2 Security Equipment, Systems and Related Services
SERVICE / MAINTENANCE COST TABLE

INSTRUCTIONS:

1. Bidder must provide hourly rates for all personnel types for which Prevailing Wage does not apply that will perform services and maintenance under the contract.
2. Bidder must provide a mark-up over Prevailing Wage.
3. Bidder must provide Approved Apprentice Rates (if applicable)
4. Bidder must provide the equivalent Prevailing Wage Title that will be used in the column to the right of "Functional Title".
Prevailing wage titles and rates can be found on Comm-PASS.
5. Bidder may add additional rates and lines if necessary
6. Provide a description of job responsibilities performed for each title listed below on the tab labeled "Job Descriptions"

7. The Bidder is allowed to include additional Titles under each section below if the positions provided are inadequate. All Job Descriptions provided under the tab titled "Job Descriptions" must correspond to the Titles provided under the tab labeled "Labor Rates"

CATEGORY 2 - HOURLY RATES				
BIDDER NAME: GALAXY INTEGRATED TECHNOLOGIES, INC			DATE: 4/11/2013	
Titles		Monday - Friday 7:00 a.m. - 5:00 p.m Regular Time.	Overtime Hourly Rate 1 (Monday - Friday 5:01 p.m. - 6:59 a.m. and all day Saturday)	Overtime Hourly Rate 2 (Sunday and Holiday)
Engineer		\$90	\$125	\$150
Project Manager		\$90	\$125	\$150
Technician		\$90.00	\$125	\$150
Installer		\$90.00	\$125	\$150
CATEGORY 2 - MARK-UP OVER PREVAILING WAGE PERCENT				
Place an "X" under Yes or No			YES	NO
Do you have an Approved Apprentice Program?				x
Functional Title	Equivalent Prevailing Wage Title (List the Prevailing Wage Title used to determine billable rate)	Monday - Friday 7:00 a.m. - 5:00 p.m Regular Time Mark-up Percent	Overtime Mark-up Percent 1 (Monday - Friday 5:01 p.m. - 6:59 a.m. and all day Saturday)	Overtime Mark-up Percent 2 (Sunday and Holiday)
Technician	TELECOM TECHNICIAN	70%	70%	70%
Installer	TELECOM TECHNICIAN	70%	70%	70%

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CATEGORY 2 - Security Equipment, Systems and Related Services
APPROVED MANUFACTURERS

INSTRUCTIONS

1. Bidder must provide discount percentage % off
2. Bidder must list only manufacturers whose products they are certified to sell, install, and service.
3. Bidder must indicate their certification level for each manufacturers products if applicable
4. Bidder must provide the type of catalog pricing is based on. Catalog must be Commercial pricing or equivalent.
5. Bidder must provide the original standard warranty in months (example 36 months)
6. Bidder must indicate if an extended warranty can be purchased by customers for each manufacturer.

Company Profile - Category 2 Equipment and Services Your Company Provides

	YES (Mark X if Yes)	NO (Mark X if No)
Configuration and Integration of Access Control Systems	X	
Configuration and Integration of Security Cameras/Surveillance Systems	X	

Note: vendors may add capabilities at any time throughout the life of the contract

Standard Warranty must be at least one year. If manufacturer's warranty is less, bidder must make up the difference.
Minimum number of months in Standard warranty column = twelve (12)

AUTHORIZED MANUFACTURERS

List all manufacturers' products you plan to offer under the contract. Include all core equipment, including cabling. Ancillary/miscellaneous components do not have to be included. Awarded vendors will have to submit an itemized cost summary for ancillary/miscellaneous items after being selected by an Eligible Entity to perform work under the contract.

Manufacturers Products Certified to Sell, Install, and Service	Certification Level (if applicable)	Discount Percentage % off	Catalog Type (Commercial, Government, etc.)	Standard Warranty IN MONTHS	Extended Warranty Available for purchase? YES OR NO
RED CLOUD	VALUED AUTHORIZE RESELLER	38%		12 MOS	YES
AMAG	VALUED AUTHORIZE RESELLER	18%		12/24 MOS	YES
AMERICAN DYNAMICS	AUTHORIZED INTEGRATOR	20%		12/36 MOS	YES
ARECONT	VALUED AUTHORIZE RESELLER	33%		36 MOS	YES
ASCOM WIRELESS	CERTIFIED PARTNER	23%		36 MOS	YES
AXIS	GOLD PARTNER	1%		36MOS	YES
BOSCH	CERTIFIED DEALER	15%		36 MOS	YES
DMP	CERTIFIED DEALER	10%		36 MOS	NO
Dukane	CERTIFIED DEALER	53%		24 MOS	YES
DVTel	AUTHORIZED RESELLER	15%		12 MOS	YES
ETHERWAN	STRATEGIC BUSINESS PARTNER	1%		36 MOS	NO
EXACQ	AUTHORIZED RESELLER	23%		36 MOS	YES
FIRETIDE	VALUED AUTHORIZE RESELLER	10%		24 MOS	YES
GE SECURITY	VALUED AUTHORIZE RESELLER	8%		36 MOS	YES
GEUTEBEUCK	CERTIFIED PARTNER	2%		24 MOS	YES
LENEL	VALUED AUTHORIZE RESELLER	8%		12/24 MOS	YES
PANASONIC	AUTHORIZED RESELLER	23%		12 MOS	YES
PELCO	AUTHORIZED DEALER	15%		12 MOS	YES
PIVOT3	AUTHORIZED SECURITY INTEGR.	2%		12 MOS	YES
PROXIM	WIRELESS PARTNER	5%		12 MOS	YES
SALIENT SYSTEMS	AUTHORIZED RESELLER	10%		36 MOS	YES
SAMSUNG	STRATEGIC PARTNER	20%		12 MOS	YES
SOFTWARE HOUSE	VALUED AUTHORIZE RESELLER	8%		12/24 MOS	YES
SONY	AUTHORIZED RESELLER	32%		36 MOS	YES
STATUS SOLUTIONS	CERTIFIED RESELLER	13%		36 MOS	YES
VERINT	PREFERRED DEALER	10%		36 MOS	YES
VIDSYS	AUTHORIZED RESELLER	2%		12 MOS	YES
WESTPENN WIRE	AUTHORIZED DEALER	6%		12 MOS	YES
Windy City Wire	APPROVED SUPPLIER	6%		12 MOS	YES