

VidSys Product and Services Commercial Price List

BUSINESS CONFIDENTIAL

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v1

RiskShield List Price

Product Component Name	Model Number/Designation	RiskShield Unit Price
Operator User License	CRS-OUL	\$2,500
Lite User License	CRS-LUL	\$500
Simple Sensor - One Way Sensor License	CRS-SS1L	\$30
Sensors - Two Way Sensors and Video Analytics	CRS-S2VAL	\$60
Camera License	CRS-CAML	\$130
Remote Site Connection *(Priced per server directionally based)	CRS-CSS	\$10,000
Connectors - Lite Application Connection License *(Priced per server - See Note)	CRS-CLLAL	\$15,000
Complex Application Connection License *(Priced per server - See Note)	CRS-CAL	\$40,000

VidShield List Price

Product Component Name	Model Number/Designation	VidShield Unit Price
Operator User License	CVS-OUL	\$1,750
Lite User License	CVS-LUL	\$350
Simple Sensor - One Way Sensor License	CVS-SS1L	\$20
Sensors - Two Way Sensors and Video Analytics	CVS-S2VAL	\$40
Camera License	CVS-CAML	\$90
Connectors - Lite Application Connection License *(Priced per server - See Note)	CVS-CLLAL	\$10,500

Note: Product Pricing

1. Connectors - Lite Application Connection Licenses as well as Complex Application Connection Licenses are priced per server. No Licenses needed for Back-up Servers.

2. Remote Site Connection - allows one server site to view and manage another server site situations.

Software Maintenance and Support

Component Name	Model Number/Designation	Unit Price
Software Maintenance and Support - 1 Year	SMS - 1	18% of Total Software License Price
Software Maintenance and Support - 3 Year PAID up Front	SMS - 3	15% of Total Software License Price

Professional Services

Component Name	Model Number/Designation	Unit Price
Subject Matter Expert	SVR-SME	\$300/hr
Project Manager	SVR-PM	\$225/hr
Solutions Architect	SVR-SA	\$225/hr
Senior Security Consultant	SVR-SSC	\$225/hr
PSIM Application Engineer	SVR-PAE	\$182.50/hr
PSIM Education Specialist	SVR-PES	\$182.50/hr
Software Engineer	SVR-SFTRE	\$150/hr

Professional Services

Component Name	Model Number/Designation	Unit Price
Design Engineer	SVR-DE	\$150/hr
PSIM Consultant	SVR-PC	\$127/hr
Systems Engineer	SVR-SYSE	\$125/hr
Customer Service Engineer	SVR-CSE	\$125/hr
Video Systems Engineer	SVR-VSE	\$125/hr
Training	SVR-TRN	\$125/hr
Admin/Documentation	SVR-ADMDOC	\$97/hr

Training Services

Component Name	Model Number/Designation	Unit Price
Product Training - 4 Day Class at VidSys Facility	SVR-3DTCV	\$2,000/Student
Product Training - 4 Day Class at Customer Facility	SVR-3DTCC	\$10,000/Class Plus T&E, No class size minimum
Product Training - Train the Trainer	SVR-TTT	\$10,000/Annually

Note: Training Services

- 3 Day Classes have a 10 student maximum class size. Any classes at scheduled VidSys facilities with fewer than 4 students will be canceled 1 week before the start of the class.
- P.O. for all students must be received 2 weeks before class date.
- Cancellations made more than 2 weeks before the start of the class will be refunded.
- Train the Trainer is an annual subscription which provides for VidSys mentoring, first class review and updated training materials for all product releases through out the annual period.